



Rocco Sabelli

Position: Director, member of the Strategic Committee and of the Nomination and Remuneration Committee

Born in Agnone on August 12, 1964, he graduated in Chemical Engineering.

From 1981 to 1983 he served as Assistant to the Production Manager in an agri-food company.

From 1983 to 1985 he joined GEPI (now Invitalia) as Junior Analyst (company check-ups, Business Planning, Dealing) where he dealt with Mergers and Acquisitions in industrial and employment crisis areas (sale of assets or company branch/badwill, for new business initiatives).

From 1985 to 1992 he held various positions within Eni Group.

From 1993 to 2001 he joined Telecom Italia Group. He has been Head of Planning & Control Department of Regione Lazio and of the Central Department of Information Technology; Controller Deputy General Manager (Administration, Finance and Control – Purchasing and management of the goods and - Network – Information Technology) in Telecom Italia Mobile. He served as General Manager Wireline Services Fixed Network Services and Internet for the Italian market (Corporate customers, Small and medium enterprises, domestic customers); Public Telephony services and Directories; Wholesale services for the international market (phone traffic, Broadband and data service with companies as Mediterranean Nautilus, Latin America Nautilus, ecc.); Staff Functions (Purchasing, HR, Administration and Control, ecc.); Accountability on P&L and Capital allocation (revenues about 16 bil € and Net invested capital more than 11 bil €; 60.000 under management).

In 2002 he was one of the founding partners of Omniinvest, holding of industrial investments where he has been appointed Chief Executive Officer. In 2003 he served as Chief Executive Officer of Immsi S.p.A. (acquisition of Piaggio, Cantieri Navali Rodriguez, ecc...), an industrial holding and real estate Company listed on the Milan Stock Exchange.

From 2003 to 2006 he is appointed Chief Executive Officer of Piaggio S.p.A. From 2006 to 2008 he took over Data Service (about 18% together with Tamburi Investment Partner and, afterwards, Intesa San Paolo) becoming Chairman of the Company (now BE S.p.A.), one of the major Italian players of the technological and operational outsourcing market (Banks,

insurance companies, service companies, public and private) listed on the Milan Stock Exchange; shareholding transferred in 2013.

From 2008 to 2012 he took part in the privatisation process of Alitalia (extraordinary administration). Subsequently he was appointed Chief Executive Officer and General Manager for the implementation of the Industrial Plan.

From 2012 he served as Operating Partner of private equity funds (Clessidra, NUO Capital and 4R).

He is member of the Board of Directors (Elliott list), of the Remuneration and Nomination Committee and of the Strategic Committee of TIM S.p.A.

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